



American Contract
Bridge League

District 22

Minutes of Board of Directors Meeting

Location: Westin Mission Hills Golf Resort and Spa, Rancho Mirage, California

Date & Time: Thursday December 13, 2018 at 7:40 PM

Members Present: Diane Gunther & Jim Parks (Area I), Debra Cameron & Nancy Erickson (Area II), Bill Grant & Andrew Loh (Area III), John Kissinger & Ron Lien (Area IV), David Lodge, ACBL District Representative.

Members Absent: None

Guests: Richard Picheny (Treasurer), Lamya Angelidis (Tournament Supervisor), Linda Decquir and Judy Elbogen.

I. Call to Order

President Lien called the meeting to order at 7:05 pm.

Judy Elbogen presented an overview of a new program, Best Practices Teacher Workshop that replaces TAP. President Lien thanked Ms. Elbogen for bringing this to the attention of the district. We will continue to monitor the program

II. President's Remarks

President Lien noted that the board had accomplished a great deal in 2018. He stated there is a lengthy agenda and that he would make comments during the discussions on the various topics.

III. Treasurer's Report

Treasurer Picheny presented a report comparing number of tables and income from the District's Regionals for 2016 through 2018. The Palm Springs Regional was estimated. He presented a Profit and Loss Statement and Balance Sheet for the district. He noted that the District was victim of online fraud of \$2450.

Income has increased over the past two years although expenses resulted in an estimated \$14,000 net loss for the year. There was extended discussion on the reserves for the San Diego NABC and how it impacted the financials. National Representative Lodge presented details on how national tournaments were previously funded and how they are now being funded. It was noted that District 22 currently has no NABC scheduled.

Lien moved that Treasurer Richard Picheny be an authorized contact for District 22 at the Bank of America. The motion was seconded by Lodge and unanimously approved.

Lien moved that Treasurer, Richard Picheny, be an authorized contact for District's QuickBooks account. The motion was seconded by Kissinger and unanimously approved.

Parks questioned the status of the accounting for hotel reward credits. Lien stated that the credits had to be assigned to individuals and then used for District 22 needs. He said he was accruing credits for Costa Mesa and that Lamya Agelidis was accruing the credits for Riverside. There was some question about Marriott credits accrued in Ventura.

IV. Hotel Contracts –

Lien reported that room nights in San Diego had been negotiated down by one hundred room nights in 2019 in exchange for having a so-so contract for 2020. In Orange County contracts were signed through 2022. He has received contracts for Ventura for 2020, 2021 and 2022. Lien noted that finding a location beyond 2020 in San Diego is necessary due to the large increases in hotel costs and the lack of restaurant services and garden rooms being in ill repair. He stated that, due to increased costs in Riverside, the Regional in that location would be moved to Orange County with the winter Regional being the Super Bowl Regional and the summer Regional being the Labor Day Regional. Contracts for three years were negotiated with the Orange County Hilton in Costa Mesa for the winter Regional at a twenty-five percent lower rate than Riverside.

V. 2019 Palm Springs Regional

The hotel contract signed in 2014 for the 2019 Palm Springs Regional is in conflict with the Western Conference STaC dates. Further the date directly backs up to the San Francisco NABC. The board discussed the possibility of moving the Regional to a week later. After extended discussion, Erickson moved that the board maintain the current contractual obligation with the hotel for December 9 thru the 15, 2019. The motion was seconded by Cameron and passed with a majority vote.

Erickson moved that all clubs within District 22 be granted the opportunity to participate in Western Conference STAC games during the week of the Palm Springs Regional in 2019. The motion was seconded by Secretary Parks and passed with a majority vote.

VI. NAP/GNT Coordinator

Lodge moved that John Kissinger be designated as the NAP/GNT Coordinator for a period of one year. Kissinger will train a replacement to take over in 2020. As GNT/NAP Coordinator Kissinger will receive one night's lodging, appropriate free plays and mileage to three D-22 Regionals of the board's choosing during 2019. The motion was seconded by Picheny and approved by a majority vote.

VII. Forum

Erickson moved that the contract extension with Ken Monzingo to produce the online Forum, as presented by President Lien, be approved. The contract will contain a five percent increase and shall include a transition provision. The motion was seconded by Cameron and approved.

Erickson moved that the board accept the 2019 rate card as presented by Ken Monzingo and provide the information to Tournament Managers.

The motion was seconded by Cameron and approved.

VIII. Committee Reports

- a. Tournaments – Agelidis reported that Monday's games for Ventura and San Diego had been exempted from the \$7 per table fee for charity games as they were not advertised as charity games. In the future Monday's games will be charity and include the fee. Lodge moved that the District 22 raise rates from \$14 to \$15 per session per player for Monday charity games at all six Regionals. The motion was seconded by Kissinger and approved.
- b. Erickson moved that compensation for the 2019 Palm Springs Regional management be changed to \$750 for the chairperson and \$375 for the two co-chairs. The motion was seconded by Cameron approved.
- c. Membership – Cameron reported that an article will be published in the Forum describing how a club could receive \$50 for recruiting at least one new member and having them reach five points during the year. There will also be stipends from \$100 to \$300 for clubs that recruit the largest number of new members based on club size and district area. Work is continuing on developing a refresher director's course.

- d. Website – No report.
- e. NAP/GNT – Kissinger reported that GNT B and C flights will now each qualify two teams if there are eight or more teams competing in the flight in the district finals.
- f. Dates for 2019 Open and B flights are the last weekend in May and for C it is the first weekend in June.
- g. Bylaws – Ongoing work to be done.

IX. District Director

Lodge reported that there was an unfortunate situation where a former CEO lasted less than a year and after a thorough search by the search committee, the existing CFO, Joe Jones, was selected as the new head of the ACBL and the title was changed to Executive Director to reflect a greater board involvement in the management. ACBL will lose around one million dollars in 2018. The Hawaii regional incurred \$650,000 in losses including penalties. IT problems continue to plague the ACBL. There are several law suits that are significant. David reported that the new Master Point Committee will have only two ACBL board members instead of fifteen that are on the Bridge Committee, two directors from the ACBL, and three outside people. Fees per session for Regional events at nationals were raised from \$16 to \$20, for the NABC from \$20 to \$25, and for the NABC+ from \$25 to \$30.

X. New Business

- a. YNABC -Erickson moved that \$2400 be allocated for sending D-22 youth to the 2019 YNABC in Las Vegas. The motion was seconded by Lodge and approved.
- b. Lodge Donation – Lodge noted that, as a National Representative, he receives \$3,000 in addition to his reimbursements from the ACBL for his general expenses. Lodge will be giving \$2000 to the district. Lodge suggested that different formats of competition be looked at for future tournaments.
- c. Acceptance of Debra Cameron’s resignation as Area II Representative.
- d. Appointment of Linda Decquir to replace Cameron as Area II Representative through December, 2019.
- e. Acceptance of Andy Loh’s resignation as Area III Representative.
- f. Appointment of Lamya Agelidis as Area III Representative through December, 2020.
- g. Appointment of Richard Picheny as Area IV Representative through December, 2021.

XI. Outgoing Board Members

The board acknowledged appreciation for the work of the three outgoing members, John Kissinger, Andy Loh, and Jim Parks and presented each with a District 22 BOD watch.

XII. Adjournment

The meeting was adjourned at 10:55. The next physical meeting of the Board is to be held in San Diego on Thursday, April 18th at 7:00pm. Location is to be determined.

Minutes pending approval